

# **Enrollment Management and Planning**

ACBO October 2020

## Overview



- Enrollment Management Planning
  - Operationalization your Strategic or Educational plan
  - Understanding your current SCFF status
  - Target and strategy setting
  - College implementation

# District Strategic Plan and SCFF

# OS ANGELES TO SELECT TO SE

#### **DSP**

#### **Goal 1: Access to Educational Opportunities**

- Noncredit
- LA College Promise
- Dual Enrollment

#### **Goal 2: Premier Learning Environments**

- Fulltime enrollment
- Adult Enrollments
- Premier facilities and technologies
- Financial Aid

#### **Goal 3: Student Success and Equity**

- Decreased time to completion
- Increase degrees, certificates and transfers
- Job placement
- Transfer-level math and English
- Equity in success

#### **Goal 4: Organizational Effectiveness**

- Professional development
- Technologies and communication
- Policies and responsiveness

#### **Goal 5: Fiscal Integrity**

- Grants and partnerships
- Efficiency in use of resources

# SCFF • Access

- Credit
- Noncredit
- Dual Enrollment

#### **Equity**

- AB 540
- Financial Aid

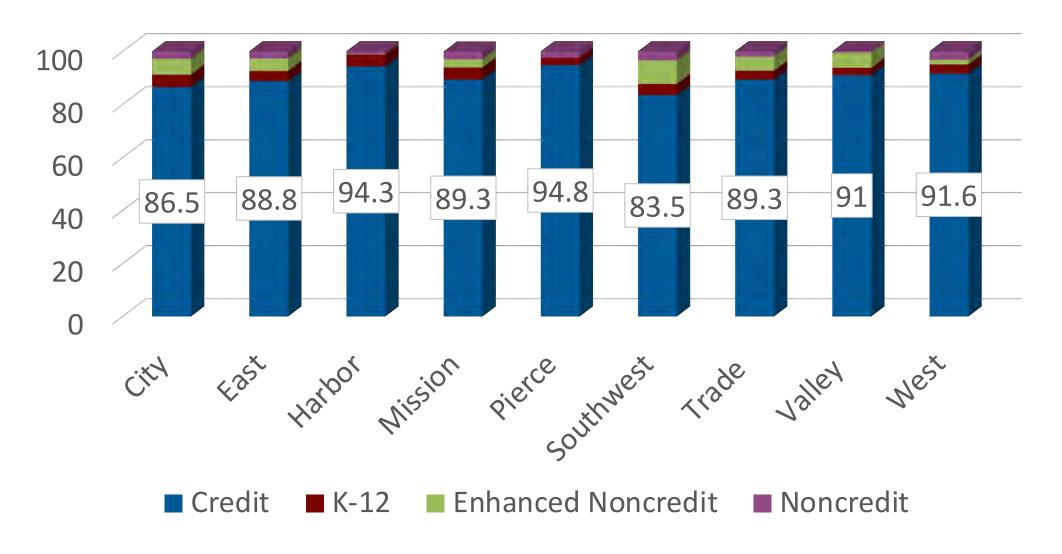
#### **Success**

- Completions
- Core leading indicators

## **Examine: College Ratios**

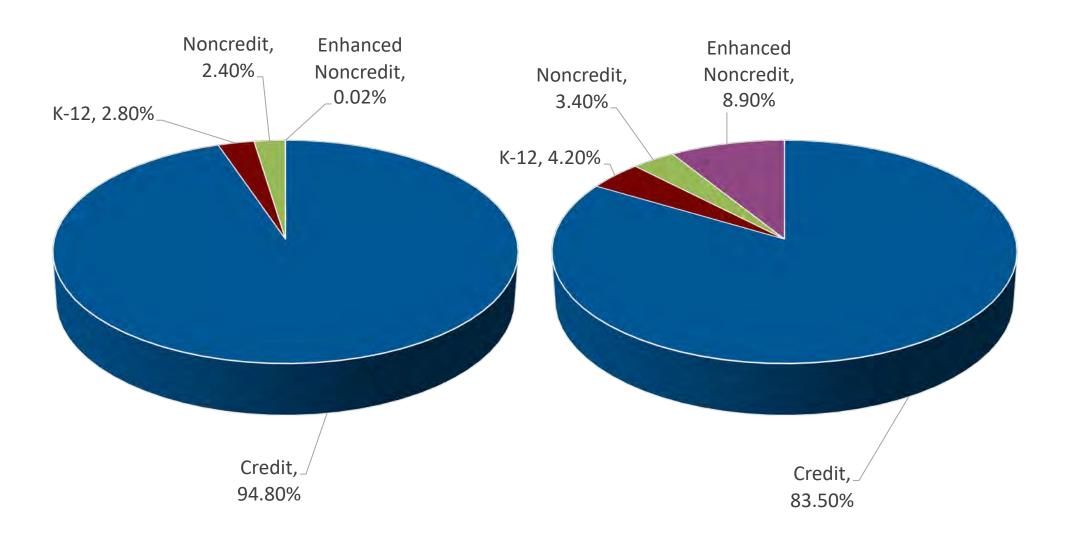
# OS ANGELES COLLEGE PROPERTY COLLEGE

### College Distributions



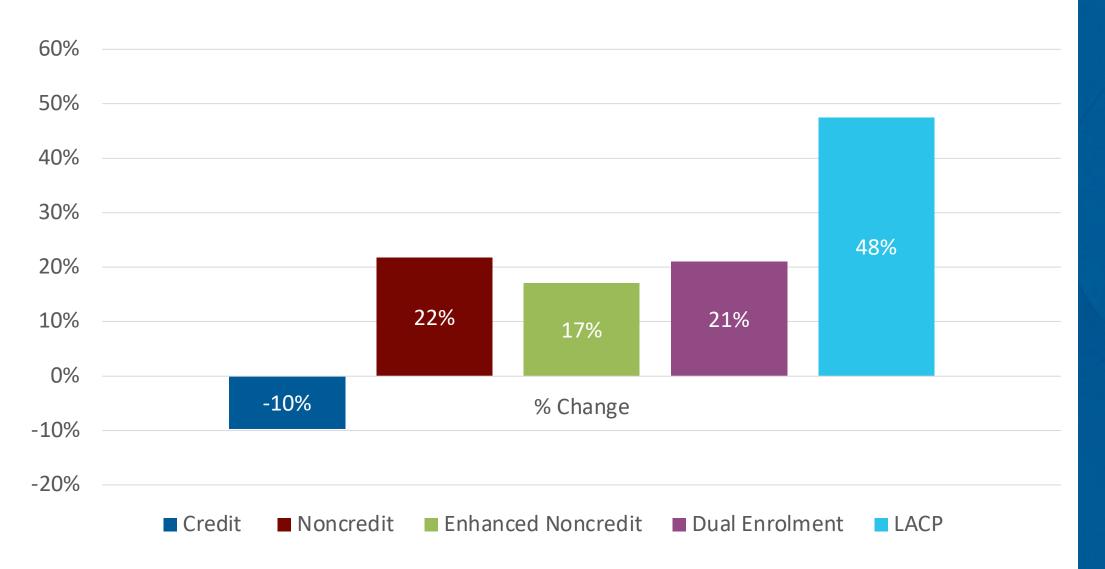
# Tale of Two Colleges





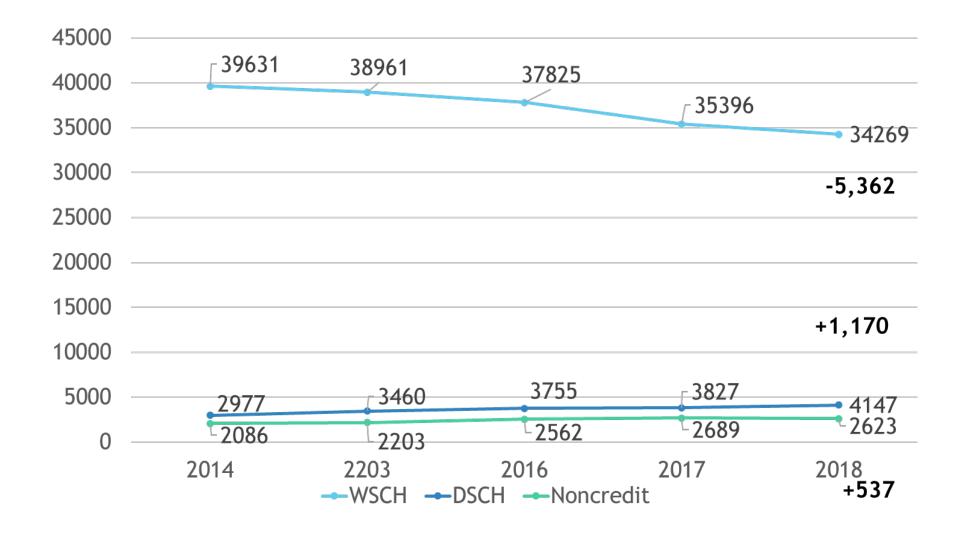
# Efforts to date: 5 year trend





#### Growth in Short-Term and Noncredit





# **Preliminary Targets: Assumptions**



Component	Target	2020-21 District Growth
Noncredit Enhanced		8.2%
(CDCP)	Identify outliers and bring colleges toward average	
K-12 (Special Admit)		11.1%
Noncredit Regular	All other colleges grow at 5-year district annual	4.2%
Credit Growth		1.1%

**DSP Targets** Examine **FTES** ratios Funding rates 5 yr growth patterns

rgets **Preliminary** 

Chancellor's direction

#### **Assumptions**

- We can grow
- We must grow credit enrollment
- Past data can predict future outcomes

#### Actions

 Differential growth by college

Colleges evaluate capacity Review budgets **Review resources** Evaluate Review curriculum **Review Obstacles** 

Provide recommendations for changes in college targets

Outcomes Evaluate Ongoing tracking throughout the year

**Accountability metrics** and reports

Sti et

Defiffering tight arrowth by increases and decreases

Update marketing and outreach plan

Update schedule

- Short term class plan
- Online class plan

Adult ed

LA College Promise

Advanced data analytics

**Targets** Use college feedback to set targets Provide targets to

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Chancellor for approval

Provide final targets to the Board

**Build accountability** dashboard

# **Set Strategies**

Component	Strategies
Student Responsive Scheduling (1.2; 1.4; 3.1; 5.4)	<ul> <li>Implement short-term class growth</li> <li>Increase CCAP agreements with schools serving low-income and historically under-represented student groups</li> <li>Revised models for enrollment targets</li> <li>Integrated student level analytics</li> <li>Revised scheduling components</li> </ul>
Re-engage Opportunity Adults (1.3; 1.4; 2.3; 3.4)	<ul> <li>Increase adult education         <ul> <li>Program and course development</li> </ul> </li> <li>Initiate Noncredit Online options         <ul> <li>Adult receptive schedules and services</li> </ul> </li> <li>Short-term scheduling and packaging of CTE programs</li> <li>Enhanced marketing and advertising year-round schedule</li> </ul>
End-to-End Student Experience (1.1; 2.1; 2.2; 2.5; 2.6; 2.7; 3.2; 3.3, 3.5; 3.6; 4.4)	<ul> <li>Guided Pathways</li> <li>LA College Promise</li> <li>Improved customer service</li> <li>Improve student facing technologies <ul> <li>Website redesign</li> <li>Degree audit expansion</li> <li>Early alert systems</li> </ul> </li> </ul>



# College Parameters and Target Setting



## **LACC - ENROLLMENT TARGETS (2020-2021)**

FTES	2020-2021 (TARGETS)								
	TOTAL		TOTAL NON-	TOTAL NON-	TOTAL (TARGET)				
CAMPUS	CREDIT (Excl. K-12)	K-12 Only	CREDIT (Regular)	CREDIT (Enhanced)	TOTAL (TARGET) 2020-2021				
GROWTH IN FTES	1.0%	6.9%	4.7%	9.5%	2.2%				
City	9,090	727	110	1,146	11,073				
CHANGE in FTES	90.00	47.17	4.90	99.79	241.87				

# Regular reporting

OS ANGELES.

- Daily Enrollment, headcount and sections
- Weekly SCFF reports
- Quarterly college meetings to review SCFF and fiscal standing
- Success Tracking and Dashboards

# Weekly SCFF



#### Fall 2020 Student-Centered Funding Formula Metrics Report Wednesday, September 16, 2020

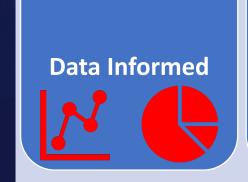
	-		FTES <sup>5</sup>							EQUITY			Credit Standard Hours and FTEF <sup>7</sup>				
		% of Max. FTES <sup>3</sup> ((a+b)/c)	Max. CREDIT FTES cap <sup>4</sup> (c)	Credit FTES (a)	Non-Cr Enhanced FTES <sup>6</sup>	Non-Cr Reg FTES <sup>6</sup>	Credit Special Admit K12 & Incarcerated FTES (b)	Total FTES	AB540	Promise Grant	Pell Grant	Regular Credit Stndrd Hrs	Hourly Credit Stndrd Hrs	Total Credit Stndrd Hrs	Regular Credit FTEF	Hourly Credit FTEF	Total Credit FTEF
100	2020	73.5%	5,498.43	3,810.63	0.00	0.00	228.14	4,038.78	548	7,040	2,439	1,900	2,066	3,966	129	138	266
City	2019 <sup>2</sup>	67.1%	6,258.89	3,927.20	435.47	49.77	272.99	4,685.43	636	8,593	4,270	1,997	2,152	4,149	135	144	279
		% of prev yr	87.85%	97.03%	0.00%	0.00%	83.57%	86.20%	86.16%	81.93%	57.12%	95.17%	96.00%	95.60%	95.37%	95.68%	95.54%
East	2020	77.8%	9,279.53	7,087.75	0.00	0.00	127.64	7,215.39	793	12,670	4,269	3,404	4,043	7,447	231	269	499
	2019	88.3%	9,425.47	7,834.92	237.58	373.64	485.59	8,931.73	985	16,211	8,266	3,554	4,387	7,942	239	292	531
																/	

# College (LACC) Implementation Strategies



# The Kaizen of LACC Enrollment Management

Kaizen--Japanese business philosophy of continuous improvement of working practices



Branding,
Advertising, and
Communication









# Data Analysis

Interpretation/ Execution Data Selection



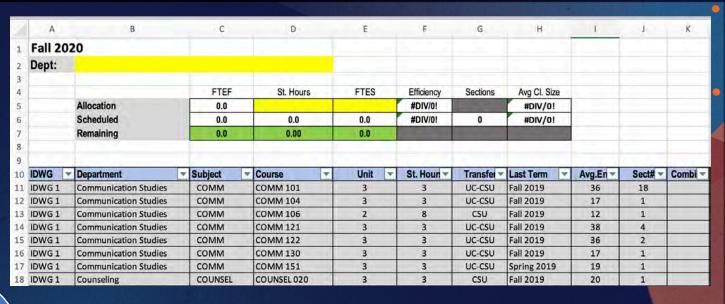




Question(s)

Data Cleaning





#### Department Chair Planning Data

	A	В	С	D	E	F	G	Н	1.	J	К	L	М	N	0
1	Credit	#Stud	1.0		2.1-9		3. 10-1	14	4.15-2	25	5. >2	.5	Tota	ıl I	
2			Class	Stud	Class	Stud	Class	Stud	Class	Stud	Class	Stud	Class	Stud	Av Class
3	2198	Reg	17	0	159	748	55	662	246	5,049	617	23,379	1,094	29,838	27
4	2198	FYE	A. 100 J. J. B.						5	112	66	2,496	71	2,608	37
5	2198	Honors	1	0	29	118	1	11					31	129	4
6	2198	HS			1	9			16	336	62	2,066	79	2,411	31
7	2198	OL.ACD					3	35	4	87	4	150	11	272	25
8	2198	Total	18	0	189	875	59	708	271	5,584	749	28,091	1,286	35,258	
9															
10	2208	Reg	9	0	143	583	56	652	149	2,991	641	25,775	998	30,001	30
11	2208	FYE					1	14	10	197	65	2,632	76	2,843	37
12	2208	Honors			19	80	2	23	1	22	1	31	23	156	7
13	2208	HS	2	0	35	93			8	155	27	908	72	1,156	16
14	2208	OL.ACD									6	323	6	323	54
15	2208	Total	11	0	197	756	59	689	168	3,365	740	29,669	1,175	34,479	
16						- 99		ve illi	4.1		2.2.3	2000	220 7 2	2.3.2	
17	Change		1.0		2.1-9		3. 10-1	14	4. 15-2	25	5. >2	5	Tota	ıl	
18	1000		Class	Stud	Class	Stud	Class	Stud	Class	Stud	Class	Stud	Class	Stud	
19		Reg								- 31			91%	101%	
20		FYE											107%	109%	
21		Honors											74%	121%	
22		HS											91%	48%	1 1 1 1
23		OL.ACD											55%	119%	
24	7 7 7 9	Total							- 1				91%	97.8%	
25							KX III								
53														PERSONAL PROPERTY.	THE RESERVE OF THE PERSON NAMED IN

**Class Size Distribution** 

FTES					
CREDIT Res	Fall 16	Fall 17	Fall 18	Fall 19	Fall 20
Credit No					
PA	4890	4238	4214	4086	4139
PA	194	169	124	100	
Non-credit	411	444	477	487	
Total	5495	4851	4815	4673	

#### FTES

STRM	FTEF	FTES_RES	FTES Change	
2178	268	4238	97.7%	3 Year
2188	280	4214	98.2%	2 Year
2198	263	4086	101.3%	1 Year
2208	251	4139		

Regular Cl		Total	Total	
BeginMonth	Strm	Class Nbr	Enrl Tot	Av C S
August	2198	1014	27,504	27
August	2208	874	24,987	29
September	2198	18	120	7
September	2208	16	162	10
October	2198	61	2,215	36
October	2208	114	3,292	29
	2198	1093	29839	27
	2208	1004	28441	28

	HS	Total	Total	
BeginMonth	Strm	Class	Enroll	Av C S
August	2198	37	1,128	30
September	2208	33	999	30
September	2198	42	1,283	31
September	2208	30	757	25
October	2208	1	11	
Total	2198	79	2411	31
	2208	64	1767	28

#### **Dual Enrollment**

#### WSCH--DSCH

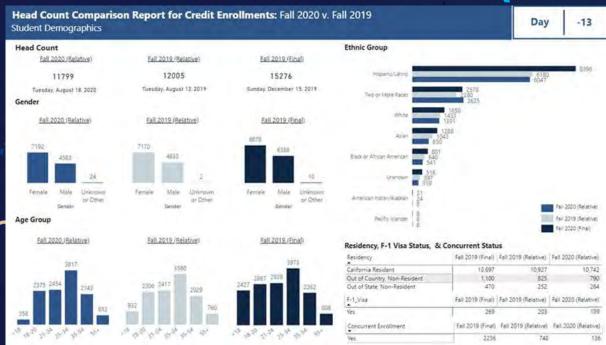
-28	A	В	С	D	E	F	G	Н
1	CSU General Education Breadth Certificate			Winter	2020		Winter	2021
2	RQ Report Descr	#Req		#Class	Limit		#Class	Limit
3	A1: Oral Communication	1	-	7	280		7	280
4	A2: Written Communication	1		7	290		7	280
5	A3: Critical Thinking	1		6	245		5	200
6	B1: Physical Science	1		5	260		5	258
7	B2: Life Science	1		11	385		12	449
8	B3: Science Lab	1		11	420		12	502
9	B4: Mathematics/Quantitative Reasoning	1		18	840		18	815
10	C1: Arts (Arts, Cinema, Dance, Music, Theater)	1		9	442		11	470
11	C2: Humanities (Literature, Philosophy, Languages Other than English)	1		9	405		6	345
12	C3: Additional Arts or Humanities Course	1		18	847		17	815
13	D: Social Sciences	3		31	1524		29	1389
14	E1: Lifelong Learning and Self-Development (Non-Activity)	1		13	584		11	514
15					6522			6317

#### FTEF w/ FTES

Enrollment									
Credit	Fall 2019	9 - Final	Fall 2 Cur						
Sect Type	Class Nbr	Enril	Class Nbr	Enrll					
Regular	1094	29,838	1001	29,673					
FYE	71	2,608	76	2,818					
Honors	31	129	23	159					
HS	79	2,411	71	1,218					
OL.ACD	11	272	6	317					
Total	1286	35,258	1177	34,185					

By Section Type

# Data Dashboard (loading...)

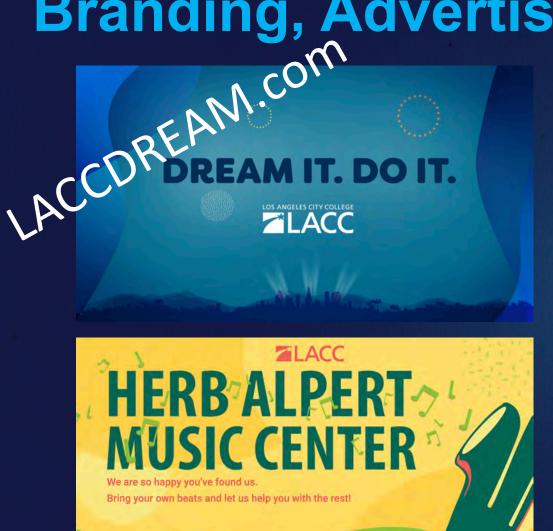








Branding, Advertising, & Communication





#### Hi (First Name),

We have classes just for you! You still have some room in your schedule, and we have an awesome variety of open classes starting on October 26!

#### Get ahead with:

- . ACCTG 002 Intro to Accounting 2 (Section No: 13146)
- CH DEV 001 Child Growth & Development (Section No: 19846)
- KIN 251-1 Yoga Skills I (Section No: 28818)
- PSYCH 002 Biological Psych (Section No: 29662)

Not the classes you want or need? We've got your back. Browse all open classes, or view open classes by program or department!

Hurry before classes fill up!

OPEN CLASSES





it (digital signatures work, too!), then send it over to

DualEnrollment@LACityCollege.edu or turn it into your high school counselor.

Have questions?

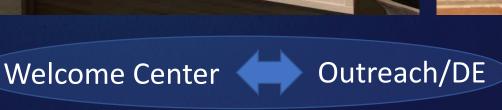


# Outreach, Recruitment, & Dual Enrollment







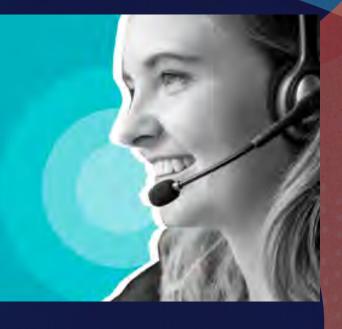




# Concierge Student Services



# CALL CENTER







# Schedule Management

Administration of Justice			-
Associate in Arts for Transfer	-		
Administration of Justice	0		=
Associate of Arts		النفا	
Administration of Justice			#
Certificate of Achievement			

General Education (GE) Units (39 unit minimum):

Total Units (60 unit minimum):

41 to 47

Program: Administration of Justice - Associate in Arts for Transfer (AA-T) Degree
Meta-major: Social & Behavioral Sciences

	Fall Year 1	Winter Year 1	Spring Year 1	Summer Year 1	Fall Year 2	Winter Year 2	Spring Year 2
	ADM JUS 001 INTRODUCTION TO ADMINISTRATION OF JUSTICE 3 units	To reduce units in primary terms, it is suggested to take a GE	**LIST A Choose any 3 units	To reduce units in primary terms, it is suggested to take a GE	**LIST A Choose any 3 units	terms, it is suggested to	*Area B2 and/or B3: Life Science (with Laboratory Activity if not satisfied with Area B1) Choose any 3 - 5 units (7 units minimum between Areas B1/B2/B3)
	ADM JUS 002 CONCEPTS OF CRIMINAL LAW 3 units	course (3 units)	***LIST B Choose any Suggested: MATH 227 STATISTICS Prerequisite: MATH 125 or MATH 167 or Placement by multiple measures Also fulfills Area B4: Mathematics/ Quantitative Reasoning requirement 4 units	(3 units)	***LIST B Choose any Also fulfills Area D: Social Sciences #1 requirement 3 - 4 units	(3 units)	*Area D: Social Sciences #3 Suggested: Group 1 or 2 American Institutions 3 units
	Area A2: Written Communication ENGLISH 101 COLLEGE READING AND COMPOSITION I Prerequisite: ENGLISH 028 or ESL 008 or Placement by multiple measures; Advisory: ENGLISH 108 3 units		*Area A1: Oral Communication COMM 101 PUBLIC SPEAKING (Advisory: ENGLISH 101) or COMM 121 INTERPERSONAL COMMUNICATION 3 units		*Area D: Social Sciences #2 Suggested: Group 1 or 2 American Institutions 3 units		*Choose additional course(s) if needed to reach 60 units See listing of Full CSU GE or IGETC for suggestions 1 - 9 units
	*Area C1: Arts Choose any 3 units		*Area A3: Critical Thinking Choose any 3 units		*Areas B1 and/or B3: Physical Science with Laboratory Activity Choose any with corequisite lab 3 - 5 units		
	*Area E: Lifelong Learning and Self Development Choose any 3 units total		*Area C1: Arts or C2: Humanities Choose any 3 - 5 units		*Area C2: Humanities Choose any 3 - 5 units		
Semester Units:	15		16 to 18		15 to 20		As needed to reach at least 60 total units
	Breadth requirements, see the LACC Catalog, p.76. Area A2: W the first year. All other GE courses can be taken in any seme					Major Units:	18 to 19 (7 - 8 units also fulfill GE requirements)



# BELIEVE The City's College. SUCCEED

Thank You!

