

THE ASSOCIATION OF CHIEF  
BUSINESS OFFICIALS



# 2018 FALL CONFERENCE

OCTOBER 22-24, 2018 | OMNI RANCHO LAS PALMAS





# MON10/22

**9:00 a.m. – 5:00 p.m.**

**Conference Check-In/Information Desk Open**

– Breakfast on Your Own –

**Las Palmas Foyer**

Registration Area Sponsored by



**10:00 a.m. – 11:15 a.m.**

**GENERAL SESSION**

**Las Palmas A-D**

**Topic: 50% Law Once More**

**Panelists:** **Dr. Bonnie Ann Dowd**, *Executive Vice Chancellor, Business & Technology Services, San Diego CCD* and **Ron Galatolo**, *Chancellor, San Mateo County CCD*

**Session Description:** Dr. Bonnie Ann Dowd is co-chair and a member of a system-appointed task force made up of faculty and administrators who are looking at various regulations, how they affect the achievement of our state Strategic Plan and how those regulations might be amended. Ron Galatolo is a proponent of getting rid of the 50% law due lack of relevancy. Come listen to their lively debate and learn about the 50% law, its history and reasons for it to be kept (or not!)

**11:15 a.m. – 11:30 a.m.**

– Refreshment Break –

**Las Palmas E**

Sponsored by

**PiperJaffray**

**11:30 a.m. – 12:45 p.m.**

**CLOSED GENERAL SESSION**

**Las Palmas A-D**

**Topic: ACBO Semi-Annual Association Meeting (This meeting is for college/district business officials only.)**

**Panelists:** **Ann-Marie Gabel**, *ACBO President and Vice Chancellor of Business Services, South Orange County CCD (moderator)* and the **ACBO Board of Directors**

**Session Description:** This session is the semi-annual

meeting of ACBO--the Association of Chief Business Officials. ALL college/district staff attending the conference are members of the Association and are invited to attend this business meeting. Come meet your elected ACBO representatives and hear them report on a wide range of issues. Regions 3, 4 and 8 will be electing their representative to the ACBO Board for the next three-year term. We will also recognize the new individuals attending the conference for the first time or those that have been newly promoted so we can welcome and congratulate them. Information will be provided on the progress of various ACBO Task Forces and Workgroups that are addressing fiscal and facilities issues on behalf of all 72 districts. There will be an opportunity for discussion and questions concerning any "burning" topics you may have.

**12:45 p.m. – 1:30 p.m.**

– Luncheon and Welcome Address –

**Starlight Terrace**

Sponsored by



**1:00 p.m. – 1:30 p.m.**

**Welcome Address**

**Presenter:** **Dr. Joel Kinnamon**, *Superintendent/President, College of the Desert*



Dr. Joel Kinnamon has been working in community colleges for over 25 years.

A first-generation college graduate, he attended Seminole Junior College in Oklahoma, and Oklahoma State University. There he received a Bachelor's of Science in Agricultural Economics, and an M.B.A. with honors at Oklahoma City University. Later he earned a Doctorate degree in Higher Education Administration from Nova Southeastern University. He held various positions from 1989-2000 at Oklahoma City Community College, including Academic Dean, Department Chair, and Professor. Dr. Kinnamon was Provost for the Southeast Campus of Tulsa Community College from 2000 to 2002. In 2002, Dr. Kinnamon moved to the Bay Area where he served as Vice Chancellor of Educational Services



and Planning, then Chancellor, at Chabot-Las Positas Community College District. In 2012, Dr. Kinnamon was appointed Superintendent/President at College of the Desert.

Dr. Kinnamon currently lives in Palm Springs.

### 1:45 p.m. – 2:45 p.m.

#### GENERAL SESSION

#### Las Palmas A-D

**Topic:** Student Equity and Achievement Program - New Rules and More to Come!

**Panelists:** Rhonda Mohr, Vice Chancellor of Student Services, CCCC

**Session Description:** The 2018-19 state budget made it official - the SSSP, Equity and Basic Skills programs are now combined into one program - the Student Equity and Achievement Program (SEA Program.) An overview of the SEA Program for the current year will be provided, as well as a look forward to a possible new funding formula, new educational plan requirements and new reporting requirements. There will also be a discussion of how SEAP can help support local goals related to equity and success in combination with the Student Centered Funding Formula.

### 2:45 p.m. – 3:00 p.m.

#### – Refreshment Break –

#### Las Palmas E

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STIFEL

### 3:00 p.m. – 4:00 p.m.

#### GENERAL SESSION

#### Las Palmas A-D

**Topic:** Collective Bargaining in Our New World

**Panelists:** John Gray, President & CEO, School Services of California, Inc. and Dan Troy, Vice President of Administrative Services, Cuesta College

**Session Description:** The number of impasses and fact-finders have increased in recent years, even before the Janus Decision and our new Student Centered Funding Formula (SCFF.) Increasing cost pressures continue, such as step and column movement and growing pension contributions, in a world where economic growth is projected to slow down. In this session we will discuss strategies to avoid impasse, develop fair share formulas and contingency language under the new SCFF and maintain a balance between fiscal health, student programs and competitive compensation. In the event that you are at impasse, we will discuss what to expect during mediation, fact finding and beyond.





**4:00 p.m. – 4:15 p.m.**

– Refreshment Break –

Las Palmas E

Sponsored by  **Schneider**  
Electric**4:15 p.m. – 5:15 p.m.**

GENERAL SESSION

Las Palmas A-D

**Topic: AB 705 - Basic Skills Reform: Dual Impacts to Students and to Districts' Financials****Panelists:** Rhonda Mohr, Vice Chancellor of Student Services, CCCC**Session Description:** AB 705 was passed and signed by the Governor in fall 2017. Colleges must be fully compliant by fall 2019. This session will provide an overview of the requirements, the data driven decisions leading up to this action and possible impacts to a district's financials through the Student Centered Funding Formula and other programs.**5:15 p.m. – 6:30 p.m.**

– Welcome Reception –

Las Palmas Lawn

Entertainment by: Jesus Palominos

Sponsored by

**6:30 p.m. – 9:00 p.m.**

– Casino Night –

Starlight Terrace

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**TUE 10/23****8:00 a.m. – 5:00 p.m.**

Conference Check-In/Information Desk Open

Las Palmas Foyer

**8:00 a.m. – 9:00 a.m.**

Networking Breakfast

Starlight Terrace

Sponsored by  **touchnet****9:00 a.m. – 10:15 a.m.**

CONCURRENT SESSIONS

**Option One: Paper-Based to Paperless: Modernizing Your Budget Process**

Las Palmas A-D

**Panelists:** Jose Torres, Executive Vice Chancellor, San Bernardino CCD and Chris Olsen, Senior Account Executive, Higher Education, Questica**Session Description:** Do you have challenges with position control? Are you still using paper or spreadsheets for budget development? How do you keep track of program review?

In this session, we will discuss how San Bernardino CCD transformed budget development from its outdated paper-based process to a more accurate and functional paperless one. We will share the key benefits of our implementation, the hurdles we encountered and how they were overcome.

**Option Two: Public Records Act Requests and Bid Protests from Unsuccessful Bidders**

Las Palmas F-H

**Panelists:** Christopher Fallon, Associate, Liebert Cassidy Whitmore and Charlie Ng, Vice President of Business & Administrative Services, MiraCosta CCD



**Session Description:** Unsuccessful bidders often submit Public Records Act (PRA) requests to scrutinize the winning bid and seek support for a bid protest. This session will explore PRA rules related to vendor-submitted bids and how to ensure your district doesn't divulge trade secrets and other protected information while still being responsive to the request. This session will also discuss bid protest rules, regulations and laws of responsiveness and responsibility to help avoid bid protests and how to properly respond if they occur.

**10:15 a.m. – 10:30 a.m.**

– Refreshment Break –

**Las Palmas E**

Sponsored by



**10:30 a.m. – 11:45 a.m.**

#### GENERAL SESSION-KEYNOTE PRESENTATION



**Keynote Speaker: Cea Cohen Elliott -  
Laugh for the Health of It**

**Las Palmas A-D**

Learn how to use humor to diffuse stress and negativity. This workshop has a message to live life to the fullest and create joy instead of anger and hostility.

**WARNING:** Attending this program may induce laughter; tears; make you feel relaxed and happy...attend at your own risk!

Cea Cohen Elliott has a mission to help others laugh more and live better. As a motivational speaker, workshop leader and stress-management consultant, she brings a wonderful sense of humor and imagination to each audience.

Cea obtained her B.A. degree in secondary English education from Otterbein College and her M.A. degree in guidance from The Ohio State University. She also holds certifications as a fitness and wellness instructor from the internationally known, Kenneth Cooper Institute for Aerobics Research.

In the last ten to forty years - give or take a few in between - Cea has been a belly dancer, Montessori teacher, junior high English teacher, Pilates instructor, guidance counselor and a fitness instructor at the

college level. She has worked with children and teachers in grades K-12 promoting peace-making and conflict resolution. Cea also meets with high school and college students to address leadership skills and making a difference in the world.

**11:45 p.m. – 12:45 p.m.**

– Luncheon –

**Starlight Terrace**

Sponsored by

**Morgan Stanley**

**12:45 p.m. – 1:45 p.m.**

#### CONCURRENT SESSIONS

**Option One: Developing a “President Proof”  
Facilities Master Plan**

**Las Palmas A-D**

**Panelists:** **Chip West**, *Vice President, Business Services, Riverside City College* and **Deborah Shepley**, *Principal, Gensler*

**Session Description:** Many of us have spent time and energy developing beautiful and functional facilities plans, only to have them shelved when there is a change in leadership. When the plans are for a single building, the resources lost can be painful, but still managed. But when those plans are for an entire campus, the implications can be catastrophic. Learn how Riverside City College is maximizing campus participation and using qualitative and quantitative data to create a shared vision that will survive the test of time.

**Option Two: “Navigating the Minefield”: How to  
Avoid Traps in Preparing Employment Agreements  
for Active and Retired Administrators**

**Las Palmas F-H**

**Panelists:** **Joshua Morrison**, *Senior Counsel, Atkinson, Andelson, Loya, Ruud & Romo* and **Meredith Brown**, *Trustee, Peralta Community College*

**Session Description:** This presentation will address nuances of individual employment agreements for both active and retired high-level administrators, including: (1) prohibited forms of compensation; (2) traps for the unwary; (3) PERS/STRS implications, including limits



on pensionable compensation and post-retirement employment; and (4) Board approval process. This presentation will be of interest to administrators with individual employment contracts who hope, someday, to retire with a pension, or those with responsibility for drafting or securing approval of such contracts.

### 1:45 p.m. – 2:00 p.m.

– Refreshment Break –

Las Palmas E

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**Blackboard**

### 2:00 p.m. – 3:00 p.m.

#### CONCURRENT SESSIONS

#### Option One: Key Considerations to a Successful Bond Issuance Strategy

Las Palmas A-D

**Panelists:** **Fred Williams**, Vice Chancellor, Finance & Facilities, North Orange County CCD; **Blake Boehm**, Principal/Managing Director, KNN Public Finance; and **David Casnocha**, Managing Shareholder, Stradling Yocca Carlson & Rauth

**Session Description:** Developing a tailored issuance

strategy for every series of bonds can help to ensure a favorable outcome for district constituents and taxpayers. This presentation will cover key areas of consideration for your bond issuance strategy, including timing and market conditions, evaluating methods of sale, collaboration with County officials (i.e. Treasurer-Tax Collector), credit rating strategy and management of current and future cash flow needs. The presentation will be led by North Orange County CCD and joined by professionals from their financing team.

#### Option Two: Examining the Opportunities and Risks of Public-Private Partnerships (P3s)

Las Palmas F-H

**Panelists:** **Matthew Ceppi**, Principal, CliftonLarsenAllen; **Andrew Dunn**, Vice Chancellor of Finance & Administrative Services, Coast CCD; and **Rich Pagel**, Vice President of Administrative Services, Orange Coast College

**Session Description:** Colleges are increasingly turning to private sector partners to meet their capital development goals, build critical campus infrastructure, or generate alternative revenue streams. Coast CCD is developing an 811-bed student housing project at Orange Coast College using a public-private partnership delivery. In





their panel discussion, the district team will review the value proposition of P3s; how they aligned public-private partnerships opportunities with the mission, strategy and capital development goals of the college.

### 3:00 p.m. – 3:15 p.m.

– Refreshment Break –

Las Palmas E

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### 3:15 p.m. – 4:15 p.m.

GENERAL SESSION

Las Palmas A-D

**Topic:** How Will the Funding Formula Changes Affect the Day to Day Job of a CBO? Lessons from Other States

**Panelists:** **Christian Osmena**, Vice Chancellor, College Finance & Facilities Planning Division and **Darcie Harvey**, Consultant, Student Centered Funding Formula, CCCCO; **Kasey Meehan**, Research Associate, Research for Action; and **Matt Hawkins**, Sr. Vice President & CFO, Ite Tech Community College

**Session Description:** This panel will draw on the experiences from CBOs in other states to illustrate how the role evolves with the implementation of a new funding formula. The panel will focus on states that have implemented performance-based funding models that have similarities with the Student Centered Funding Formula (for example: points based systems, systems with completion goals tied to funding, systems with equity supplements for special populations).

### 4:15 p.m. – 4:30 p.m.

– Refreshment Break –

Las Palmas E

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### 4:30 p.m. – 5:30 p.m.

GENERAL SESSION

Las Palmas A-D

**Topic:** SCFF - What Do We Do Now?

**Panelists:** **Christian Osmena**, Vice Chancellor, College Finance & Facilities Planning Division and **Chris Yatooma**, Director of Fiscal Standards and Accountability, CCCCO; **Ann-Marie Gabel**, Vice Chancellor of Business Services, South Orange County CCD; and **Peter Hardash**, Vice Chancellor, Rancho Santiago CCD





**Session Description:** This session will explore the new Student Centered Funding Formula (SCFF) and the impacts it has on districts. We will go into depth on how to calculate the new formula and look at scenarios moving forward.

**5:30 p.m. – 7:00 p.m.**

– Reception –

Entertainment by: Jesus Palomino

**Sunrise Terrace**

Sponsored by



**7:00 p.m.**

– Dinner on Your Own –

# WED10/24

**8:00 a.m. – 11:30 a.m.**

Conference Check-In/Information Desk Open

**Las Palmas Foyer**

**8:00 a.m. – 8:45 a.m.**

– Networking Breakfast –

**Las Palmas E**

Sponsored by



**8:45 a.m. – 10:00 a.m.**

**CLOSED GENERAL SESSION**

**Las Palmas A-D**

**Topic: Semi-Annual Report of the Chancellor's Office and System Update along with an update from CCLC**

**Panelists:** **Christian Osmeña**, Vice Chancellor, College Finance & Facilities Planning Division; **Frances Parmelee**, Assistant Vice Chancellor; **Carlos Montoya**, Director of Facilities Planning; and **Wrenna Finche**, Director of Fiscal Standards & Accountability, California Community College Chancellor's Office

**Session Description:** Back for their always informative closing session, the team from the Chancellor's Office will be on hand to update attendees on the latest developments with regard to the state budget, fiscal and facilities issues and other topics of interest to CBOs.

**10:00 a.m. – 10:15 a.m.**

– Refreshment Break –

**Las Palmas Foyer**

Sponsored by



**10:15 a.m. – 12:00 p.m.**

**WALTER STAR-ROBIE PRESENTATION & CLOSING GENERAL SESSION**

**Las Palmas A-D**

**Topic: The Latest Economic Forecasts and Proposition 98**

**Panelist:** **Robert Miyashiro**, Vice President, School Services of California, Inc.

**Session Description:** The level of Proposition 98 funding is determined by economic conditions, state revenues and the income of California's residents. All of these factors drive the resources available to community colleges for student programs and other operations. How has Proposition 98 bolstered our community colleges since its inception 30 years ago? What do our nation's economists project for California's future? How do these projections translate into Proposition 98 funding for our community colleges? What are the risks to the forecasts, and what should community colleges do to be prepared? This session will discuss the latest on economic forecasts and what community colleges can do to be prepared for any outcome.

**12:00 p.m.**

**Conference Adjourns**



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South Orange County CCD

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Executive Vice Chancellor,  
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## NOTES



# NOTES







THE ASSOCIATION  
OF CHIEF BUSINESS  
OFFICIALS

# 2018 FALL CONFERENCE

OCT. 22-24, 2018

OMNI® HOTELS  
& RESORTS

- Registration/Refreshment Breaks/Exhibitors
- General Sessions
- Breakout Sessions/Monday Luncheon/Wednesday Breakfast
- Rest Rooms

Note: Monday Casino Night and Tuesday breakfast, lunch & reception will be held in the Starlight Terrace. Signage will be provided.

