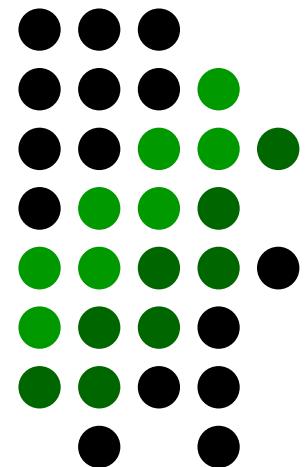




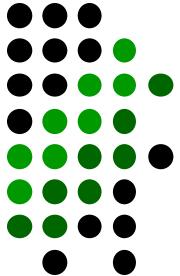
**CUESTA
COLLEGE**

San Luis Obispo County Community College District

CASH FLOW



ED MADULI



Fast Facts

Cuesta College

- San Luis Obispo Campus
- North County Campus
- Two South County Centers

Enrollment: 14,600

Gender: Female 55% - Male 45%

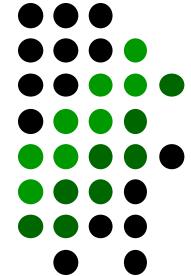
Ethnicity: White 63% - Latino 17%

Located in San Luis Obispo County

- Population 259,000
- Conservative
- Agricultural and government employment



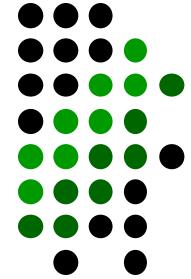
College Constraints



- **Failure of Measure G – \$310 Million Bond Campaign**
- **Certificate of Participation (COP) -- \$17 million**
- **Reserves – 6% of State and Local Revenue**

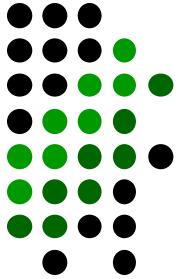


San Luis Obispo County Community College District



Cash Flow

- Cash between college funds
- TRANs
- Bank
- Grant Anticipation Note



San Luis Obispo County Community College District

Grant Anticipation Note (GAN)

- When a district has received a firm grant from the state or another source for construction, a GAN can be used to provide interim construction financing.
- Grant is source of repayment
- Maximum term of the note is three years
- Depending on interest rate environment, there may be positive or negative arbitrage on the transaction
- Financing costs including interest costs are generally cheaper than a COP